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## FAPIA MEMBER BENEFITS

Membership in FAPIA offers many benefits to public adjusters doing business in Florida.

- > A team of professional lobbyists in Tallahassee representing the industry
- > Strong working relationship with DFS
- > Top-quality, PA-specific continuing education
- > Two conferences per year for education, networking & information
- > Website providing up-to-the-minute information necessary for your business
- > Listing on the FAPIA website where consumers go to find a Public Adjuster
- > FAPIA FORUM magazine published several times each year
- > Member benefits & discounts with supporting vendors & suppliers
- > FAPIA ID Card to set you apart from the competition
- > Being a part of the Industry's Voice



FAPIA's Executive Director, Melissa Edwards, APR At the association's Headquarters in Maitland. Call 407-830-4892 to find out the cost of membership in FAPIA today.

## FAPIA MEMBER CODE OF ETHICS

1. Members shall conduct themselves in a spirit of fairness and justice to their clients, the insurance companies and the public.
2. Members shall refrain from improper solicitation.
3. No misrepresentation of any kind shall be made to an Insured or to the insurance companies.
4. Commission rates shall be fair and equitable and strictly in accordance with the prevailing laws or regulations of the Florida Department of Financial Services.
5. Members shall conduct themselves so as to command respect and confidence. They shall work in harmony with one another, with their clients and the insurance company representatives, so as to foster a cordial and harmonious relationship with all branches of insurance business, and work with the general public.
6. Members must be fitted, by the knowledge and experience, for the work they undertake. They must not endanger the interests of the public adjusting profession, nor risk injustice to insured or to the insurance companies by attempting to handle losses or claims for which they are not qualified, and for which they cannot find competent technical assistance.
7. Members shall not engage in the unauthorized practice of law.
8. Members shall not acquire any interest in salvaged property or participate in any way, directly or indirectly, in the reconstruction, repair or restoration of damaged property except with the knowledge, consent and permission of the insured.
9. Members shall be cooperative and assist one another in every way possible.
10. Members shall not disseminate or use any form of agreement, advertising, or any printed matter that is harmful to the profession of public adjusting, or which does not comply with the rules and regulations of the Florida Insurance Department, or which might subject public adjusting and public adjusters to criticism or disrespect.



# There's Never Been a Better Time to Join FAPIA

**FLORIDA ASSOCIATION OF  
PUBLIC INSURANCE  
ADJUSTERS**

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# Protecting the Public & Public Insurance Adjusting Industry for two decades...

## Recognizing the Value of Membership in FAPIA

### FAPIA MEMBERS

#### IN THE BUSINESS OF PROTECTING INSURED FLORIDIANS

Our organization boasts a professional membership of nearly 500 members and associates who protect the interests of everyone who has suffered an insurance loss from single family homeowners to Fortune 500 companies. We are the largest trade association for public adjusters in the nation.



The Founders: In February of 1993 at an inaugural meeting of adjusters from around the state, the group decided to create FAPIA. The mission was to work together for the common good and over the years, FAPIA has grown and enhanced the industry, improving laws and regulations that govern the industry. FAPIA members strive to make a difference in the lives of our clients, with honor, character and a sense of pride.

As more and more public adjusters recognize that there is strength in numbers, FAPIA has continued to grow. When we stand together and our voices are one, people listen. Through a variety of programs including lobbying and public relations, we help to educate the public, the media and legislators about the good work being done by the industry.

### HOW MUCH

How much would it cost you to have a team of lobbyists in Tallahassee to protect your ability to do business? As a member of FAPIA, it's a part of your dues.

How much would you have to pay for a professional award-winning public relations firm to promote the image of your industry? To respond to negative articles or editorials? To formulate the positive stories that educate and protect consumers in their dealings with insurance companies? As a FAPIA member, it's a part of your dues.

How much would you pay to have the best public adjuster specific continuing education courses? With two conferences each year, FAPIA offers the best continuing education. The FAPIA family gathers with members, service firms, attorneys and exhibitors to network at every conference. The conferences are held at the finest resorts in Florida, with memorable keynote speakers, relevant exhibitors and fabulous food and fun.

Just as the service you provide to insured consumers proves to be extremely valuable, so is the value in membership with the only Florida organization which represents professional public adjusters.



**Attendees at the FAPIA 2011 Winter Conference gain valuable insights to better serve their clients.**

### INVEST IN YOURSELF & FAPIA

Now is the time to invest in yourself and in your career as a public adjuster.

FAPIA members have exclusive access to our Members Only area on the fapia.net website where you can find special member offers from various vendors, the governing statutes and regulations, the associate member list where you can find engineers and attorneys dedicated to helping you and your clients—and best of all — presentation papers from past FAPIA conferences.

You also get the forms and documents, including the model PA contract developed by and for FAPIA members. Best of all, you get a listing on the FAPIA Find An Adjuster section which the public accesses daily to seek out FAPIA member to help with their claims. And your official FAPIA Badge to wear with pride.

#### **What do our members think about FAPIA?**

*"I have become a better PA since I joined."*

*Nancy Dominguez*

*"Great Conferences!" Stephen McCaffrey*

*"I've learned how to put more money in my pocket and settle claims quicker."*

*Jerason White*

*"It offers state representation for our industry."*

*Frank Finlay*

*As a FAPIA member, you stay informed on all the changes in our industry."*

*John Mercedes*